correct number. Those things peel off, people probably walk by and scratch them off. Some have probably been there for

10 years.

SHELLY LEJEUNE: These particular machines never had tags. JANELL BOSARGE: They are on our inventory and they are

accounted for. We use the serial numbers when they can't find them.

TERRY CAMARDELLE: Any other open discussion? Date for the

next meeting, what about June the 19th?

STEVEN DEBRUHL: Where is the meeting going to be held? TERRY CAMARDELLE: Where at? Sounds like BR to me.

JANELL BOSARGE: I'll make sure we have room availability for this date.

TERRY CAMARDELLE: Nothing else on that? 19th of June in Baton

Rouge. Somewhere in Baton Rouge. If they can't get us a state office we'11 rent a room somewhere. Motion to adjourn.

SHELLY LEJEUNE: I make a motion.

TERRY CAMARDELLE: All in favor. Now we go to the other little thing. We'll call the blind vendors trust fund meeting to

order. Roll call of the committee members. *-GD-* (

FRANK GAFFNEY: Frank Gaffney, Shreveport. EARL HEBERT: Earl Hebert, Lafayette.

LEE FRAIZER: Lee Fraizer, Fort Polk.

SHELLY LEJEUNE: Shelly Lejeune, Baton Rouge. HERBERT READO: Herbert Reado, New Orleans.

TERRY CAMARDELLE: I'm Terry Camardelle.

MARK MARTIN: Mark Martin, LRS director. I'm on that board as well. I'm a member.

MICHELLE DUNCAN: Geislar just went to the girl's room. TERRY CAMARDELLE: Next thing is the review of the agenda.

Anybody got anything to add, subtract? LEE FRAIZER: Move to accept the agenda. SHELLY LEJEUNE: Second.

TERRY CAMARDELLE: All in favor? Approvable of minutes from

December 12th. Motion to accept?

FRANK GAFFNEY: I make a motion we accept the minutes as written.

EARL HEBERT: Second.

TERRY CAMARDELLE: All in favor? New business, trust fund monthly income and disbursements. Everybody have a copy? Does everybody have a copy they can't read? Any question on income and disbursements? Next one trust fund balance. Anybody can read that?

MARK MARTIN: 690,769.36.

TERRY CAMARDELLE: Next thing is open discussion. Any open discussion?

FRANK GAFFNEY: Approximately the same as last report, wasn't it, the balance?

TERRY CAMARDELLE: I don't remember so I can't answer that. SHELLY LEJEUNE: Yeah, it was basically the same thing.

JANELL BOSARGE: We hadn't received the money from Fort Polk for the fourth quarter. There is some kind of accounting problem or whatever and so I just verified we haven't received that. That will bring it up.

TERRY CAMARDELLE: Approximately how much?

JANELL BOSARGE: Usually anywhere from 30 to 50,000 dollars.

I don't know, depends.

LEE FRAIZER: Seems to be a screw up somewhere up the line. JANELL BOSARGE: Depending on what they did out there changes

every month. So we are missing that one.

FRANK GAFFNEY: This probably should have been in the meeting.

Steven we picked up any additional third vending?

MICHELLE DUNCAN: We transferred Lallie Kemp. Closed down the snack bar and moved it to third party vending.

STEVEN DEBRUHL: Solutions that came back with a bid of 31.5 percent commission on vending machines which is the biggest they have done. Getting real aggressive, a new president over there. Want to do more business with us. Every one of these contracts have a 10 to 30 day out. There are a couple of machines in other places I am going to go out and rebid that are 10 percent or in that area. Try to get more rev,enue from the same machines. St. Bernard Parish Courthouse we turned that to third party as well. Strategic Oil Reserve talk to them two snacks and two drinks going out there. A 100 people that work there 24 hours so that should be good.

KEVIN MONK: Got a call yesterday from the FDA apparently a location somewhere in New Orleans they are going to be contacting Steve about.

STEVEN DEBRUHL: This new immigration we have on the last meeting. Get about 250 a month off of them. Two floors.

FRANK GAFFNEY: Have we heard any on whether these people have gone to the prices they were supposed to? Mainly the ones that don't want to pay us anything.

STEVEN DEBRUHL: We're 1.75 at some 1.50 at others on drink prices 20 ounces. Should be at 1.25 on just about every other location on candy prices. No problem raising prices.

JANELL BOSARGE: They should be at 1.75 on 20 ounce, right? STEVEN DEBRUHL: 1.50 or 1.75. No one is less. There was some

speculation there was at Lafayette General no visual confirmation has been gained to that affect.

JANELL BOSARGE: I don't know why they would sell them for less than that.

STEVEN DEBRUHL: They don't sell them for less than that. SHELLY LEJEUNE: I have a question for the third party vending.

Steve do we have any new prospects going into the trust fund? Something coming up in the future.

STEVEN DEBRUHL: Flipping your location to third party. TERRY CAMARDELLE: Those machines with no tag on it.

STEVEN DEBRUHL: The University Hospital, that's one of the biggest generators so far. Were supposed to be moving to a

location in May, but pushed back to August. That increase in size hopefully will translate to increase in revenue.

TERRY CAMARDELLE: They have a drawback at university that's being used for target practice. Shot out about 30 or 40 windows. They are shooting out all the windows.

MARK MARTIN: The longer they wait to open the worse it's going to get.

TERRY CAMARDELLE: It's really expensive tempered glass. Not bullet proof, hurricane proof. It's hurricane proof glass,

but it's not bullet proof.

SPEAKER: Is that in New Orleans?

talking about?

Is that the one you're

STEVEN DEBRUHL:

TERRY CAMARDELLE:

It's called University Hospital.

Just went up another 200,000. Before they

open they have to replace all the glass in it.

ROCKY MARCEL: I will say this, and Steve and Janell probably don't know this yet, as far as new possibilities for third party vending right now Shawn Kelly and myself, he's the president of healthy vending are negotiating directly with the entire Ochsner system to shift all of their vending to Human Healthy Vending. If we're successful with that and that's a big if, the SLA is going to be offered the right of first refusal on the management of that vending. I don't know how long the lead time is going to be on this process. But essentially what Ochsner wants to do is to move out all their

traditional vending and move healthy vending in. We're about second tier on a 5 tier stage negotiation. And we're dealing

directly with Ochsner's board, not the individual hospitals.

Just letting you know it's out there.

going to go.

Don't know where it's

SHELLY LEJEUNE: The Ochsner in Baton Rouge too?

ROCKY MARCEL:

All of them. Only speaking for the Ochsner

owned properties.

TERRY CAMARDELLE: Any other open discussion?

SHELLY LEJEUNE: I have another question. I don't know if this should have been done in insurance, but it should be trust fund. The medical stipend that we get every year coming out of the trust fund for Janell and the staff to have it mailed out plenty enough time for the convention or are they just going to mail it to everybody?

JANELL BOSARGE: Since we're not having the mandatory meeting a lot of people use the automatic deposit and everybody really should try to do that. Do the paperwork to have it automatically put in your account. But if you don't we'll mail them. Mail them when we get them.

SHELLY LEJEUNE: But they have to be mailed out early so they can sign the waiver and get it back.

JANELL BOSARGE: When did we send that out, May last year? I think we send all the paperwork in May and try to have everything cut in July.

SHELLY LEJEUNE: Just wanted to make sure it's brought out so it can be taken care of early.

TERRY CAMARDELLE: Any other open discussion? Move for an adjournment.

LEE FRAIZER: So moved.

TERRY CAMARDELLE: Lee made the motion to adjourn. Second? SHELLY LEJEUNE: I second.

TERRY CAMARDELLE: Shelly seconds. All in favor? I spoke to Richard a few minutes ago and he's on his way but he just left Alexandria. He expects to be here between 12 and 1. If anybody wants to hang around and see what pay rage is all about go to lunch and come back. Might be what we'll do. You're officially fired.